



POLICY PURPOSE

The purpose of this policy is to establish guidelines for the marketing and sale of products of the Spełkúmtn Community Forest, with clear requirements for purchasers of these products, to ensure that Spełkúmtn Community Forest operates a safe, profitable, and sustainable community forest aligned with the environmental, social, and economic values of its member and neighbouring communities.

REFERENCES

Spełkúmtn Community Forest Management Plan

DEFINITIONS

LVF means Lil'wat Forestry Ventures.

Residual fibre means the fibre that is left behind after primary harvesting operations have been completed.

POLICY

Spełkúmtn Community Forest Corporation will:

1. Sell logs at prices based on current market rates and sort specifications.
2. Inform potential purchasers of logs and fibre of planned harvest dates and estimates of species to be harvested by block to facilitate their access to products.
3. Facilitate the harvest and use of residual fibre through business relationships with secondary users.

PROCEDURE

1. Potential purchasers will register with LVF for notification of harvest plans and cutting permits.
2. Spełkúmtn Community Forest Corporation will provide registered potential purchasers with:
 - a. annual notice of planned harvest dates and estimates of species to be harvested by block, and



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- b. notice prior to harvesting of a cut permit block.
3. Requirements for purchase of logs will include the following:
- a. The bidding process will follow the procedures currently in use by LVF based on an estimate of volume.
 - b. Payment in the form of certified cheque or bank draft is due within ten (10) days of the invoice date and prior to arranging delivery.
 - c. If payment has not been received ten (10) days prior to delivery, logs will be sent to the sort.
 - d. If two or more potential purchasers request the same type of log, the purchaser offering the highest price will be awarded the purchase.
 - e. Local purchasers will arrange transportation of the logs from the logging block.
 - f. Logs will be removed within thirty (30) days of payment.
 - g. Local purchasers shall bid for logs in the same manner as others but may realize cost savings by avoiding sorting and shipping costs.
 - h. Spełkúmtn Community Forest Corporation will consider bids based on reasonable volume requests, as determined by LVF.
 - i. Log prices will be based on current Vancouver log market rates and sorting specifications.
 - j. Logs will be scaled in the woods by the purchaser, arranged with a scaler with a registered license.
 - k. After scaling, volumes will be reported to LFV to confirm volume for payment and to the Ministry of Forests, Lands, Natural Resource Operations & Rural Development for stumpage.
4. Spełkúmtn Community Forest Corporation will negotiate directly with secondary users for the harvest of residual fibre.